



## **MEMORANDUM OF UNDERSTANDING**

### **TO BE A DISTRIBUTION PARTNER OF FRUITS AND VEGETABLE PRODUCTS**

**SUN19 FARMS** (M/s Aayam Projects Pvt Ltd), is a company based in Bulandshahr (U.P., India), which has developed a range of products under fruits and vegetables such as packaged fresh products, Dehydrated products, organic oils and snacks. Such products are required to cater to different needs in our day to day lives.

To develop market, SUN19 FARMS is looking at appointing DISTRIBUTOR PARTNERS in local area assigned.

.....(Name of the company) owned by  
..... (Name of the person) is having base  
at.....(Location) has team of professional people and are  
interested to work with Sun19 Farms for location .....

#### **Terms and conditions:**

1. Distributor Partner is an individual/institution/corporate/NGO or any other legal entity that holds exclusive rights to sell SUN19 FARMS products on its behalf within a specified geographic territory (hereinafter referred to as distributor).
2. SUN19 FARMS, with registered office at 12, Shakarpur Gaon, Shakarpur (New Delhi-110092), India with manufacturing at Anchru Kalan (Bulandshahr (UP)-202395), India (hereinafter referred to as Company) owns the intellectual property rights for the manufacturing of fruits & vegetable products and also owns the trademark. The Company shall assign the rights to a Reseller on first-come-first-served basis.
3. The distributor will receive required products as per order form, from the Company warehouse and can then extend their support in delivering within the assigned geographic territory.
4. Once a distributor is appointed, all distribution in the assigned geographic territory will be executed by him.



5. Any conflicts or any miscommunication towards sales in the assigned geographic territory, the said distribution Rights will be terminated with immediate effect and the fees paid will not be refunded. Further a penalty for misrepresentation shall be imposed.
6. Sun19 Farms agrees to pay distributor an upfront 15% commission in distribution of the food products in fresh & good condition. The cost includes all expenses till delivery to the customer. The payment cycle will be a credit of one day or one cycle.
7. The Distributor will have to submit necessary documents such as GST, company details and bank account details, along with owner information and Adhaar card.
8. Upon submission of these documents, a signed and stamped MOU will be issued by the Company, which formalizes the appointment of the distributor.
9. The agreement will be renewed every 90 days in case of no conflict.

(This is draft MOU, interested parties will be shared complete document on enquiries)

For Sun19 Farms

For

Authorized Signatory

Authorized Signatory

Dated:

Dated: